

2020  
**ANNUAL  
REPORT**



**Investing dollars and talent into  
the transformation and sustainability  
of Minnesota food shelves.**



**Foundation for Essential Needs (FFEN) is a unique, nimble and innovative nonprofit that provides no-cost consultation and technical support to local food shelves and partners with regional and statewide organizations to improve system operations and outcomes.**

### OUR MISSION

FFEN invests dollars and talent into the transformation and sustainability of local Minnesota food shelves.



### OUR VISION

Reshape the food shelf system to provide equitable, healthy and predictable food options throughout Minnesota.

### FFEN'S IMPACT

**56%**

Average increase in monthly individuals served

**150%**

Average increase in produce per individual

**84%**

Food shelves increased food distributed per individual

### MINNESOTA FOOD SHELF ENGAGEMENT

**196**

Total number of food shelf connections.

**787,792**

Estimated food shelf shopper reach across the state of Minnesota.

**63**

Food shelves receiving no-cost consultation services.

**\$315,498**

Food shelf improvement funding.

**Since 2013 FFEN has positively impacted nearly 200 food shelves across the state**



# Financial Summary

FFEN is committed to strong fiscal health and socially responsible investments. All financial copies of IRS 990 and state tax filing documents are available on our website at [www.ffen.org](http://www.ffen.org). To request a copy of our current or past 990s and state tax filings, please email [info@ffen.org](mailto:info@ffen.org).

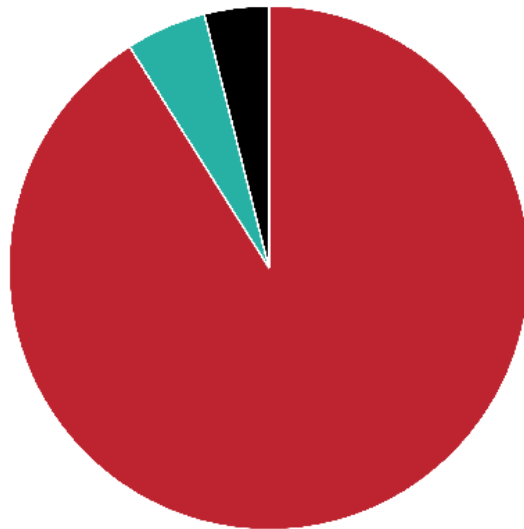
## STATEMENT OF FINANCIAL POSITION

Fiscal Year Ending June. 30, 2021

CURRENT ASSETS		CURRENT LIABILITIES	
Cash	\$73,722	Accounts Payable	\$18,089
Donations Receivable	\$0		
Accounts Receivable	\$58,208		
Prepaid Expenses	\$13,967		
Investments	\$306,896		
		<b>Total Liabilities</b>	<b>\$18,089</b>
<b>Total Assets</b>	<b>\$452,816</b>		

## SUMMARY OF EXPENSES

Programs	\$496,890
Operations	\$27,449
Fundraising	\$24,376
<b>2021 Expenses</b>	<b>\$548,715</b>



**91%**  
**Programs**

**5%**  
**Operations**

**4%**  
**Fundraising**



## SCHEDULE OF FUNCTIONAL EXPENSES

July 1, 2020 - June 30, 2021

	Program Services	Management & General	Fundraising	Total
<b>Program - Direct Expense</b>				
Direct Grants	\$193,662	\$ -	\$ -	\$193,662
Program Services	\$121,837	\$-	\$-	\$121,837
Meetings & Contractor Expenses	\$5,518	\$-	\$1,616	\$5,634
<b>Total Grants</b>	<b>\$321,017</b>	<b>\$-</b>	<b>\$116</b>	<b>\$321,133</b>
<b>Staffing Expenses</b>				
Wages	\$74,593	\$15,984	\$15,984	\$106,561
Payroll Taxes	\$5,747	\$1,231	\$1,231	\$8,209
Contract Services	\$58,927	\$-	\$-	\$58,297
Training & Development	\$10,661	\$3,700	\$249	\$14,610
<b>Total Staffing</b>	<b>\$149,928</b>	<b>\$20,915</b>	<b>\$249</b>	<b>\$188,307</b>
<b>Facility</b>				
Rent, Parking & Utilities	\$13,410	\$2,874	\$2,874	\$19,158
Insurance	\$1,520	\$325	\$325	\$2,170
Office Supplies	\$5,120	\$1,098	\$1,098	\$7,316
<b>Total Office</b>	<b>\$20,050</b>	<b>\$4,297</b>	<b>\$4,297</b>	<b>\$28,644</b>
<b>Professional Fees</b>				
Accounting	\$1,739	\$373	\$373	\$2,485
<b>Total Professional Fees</b>	<b>\$1,739</b>	<b>\$373</b>	<b>\$373</b>	<b>\$2,485</b>
<b>Marketing and Communications</b>				
External Marketing	\$2,546	\$1,254	\$260	\$4,060
<b>Total Marketing &amp; Communications</b>	<b>\$2,546</b>	<b>\$1,254</b>	<b>\$260</b>	<b>\$4,060</b>
<b>Development</b>				
	\$-	\$-	\$544	\$544
<b>Total Development</b>	<b>\$-</b>	<b>\$-</b>	<b>\$544</b>	<b>\$544</b>
<b>Other</b>				
Membership Dues	\$600	\$-	\$-	\$600
Miscellaneous	\$1,010	\$610	\$1,322	\$2,942
<b>Total Other</b>	<b>\$1,610</b>	<b>\$610</b>	<b>\$1,322</b>	<b>\$3,542</b>

## STATEMENT OF ACTIVITIES

For the 12 Months from July 1, 2020 - June 30, 2021

### Support & Other Income

Contributions	\$369,389
Earned Revenue Contracts	\$120,626
Grants	\$99,700
Investment Income (loss),	\$70,904
<b>Total Support &amp; Other Income</b>	<b>\$640,619</b>

### Expenses

Program Services & Grants	\$496,890
Management & General	\$27,449
Fundraising	\$24,379
<b>Total Expenses</b>	<b>\$548,715</b>

**Net Assets - End of Year** **\$434,727**



# Board of Directors & Staff

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Mike Niznik, Treasurer  
Andréa Kish-Bailey

Hernan Rojas  
Jessica Rausch  
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Kristin VanHeel, Dir. of Advancement  
Katie Bull, Program Manager  
Jenny Moore, Program Specialist  
Sarah Isse, AmeriCorps VISTA

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Lisa Martin  
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Meenakshi Jambulingam  
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