

**FOUNDATION FOR ESSENTIAL NEEDS**

FINANCIAL STATEMENTS

DECEMBER 31, 2018 AND 2017

Prepared by:  
**Ellingson & Ellingson, Ltd.**  
*5101 Vernon Ave. S. #501*  
*Edina, MN 55436*

## CONTENTS

	<u>Page</u>
INDEPENDENT ACCOUNTANT'S COMPILATION REPORT	1
STATEMENTS OF FINANCIAL POSITION	2
STATEMENTS OF ACTIVITIES	3
STATEMENTS OF FUNCTIONAL EXPENSES	4-5



ERIK J. (RICK) ELLINGSON, CPA  
PATTI ELLINGSON SOLHEIM, CPA  
JANE ELLINGSON EHRESMANN, CPA



## INDEPENDENT ACCOUNTANT'S COMPILATION REPORT

To the Board of Directors  
Foundation for Essential Needs  
Minneapolis, Minnesota

Management is responsible for the accompanying financial statements of Foundation for Essential Needs (a nonprofit organization), which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities and functional expenses for the years then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit the statements of cash flows and substantially all disclosures required in financial statements prepared in accordance with accounting principles generally accepted in the United States of America. If the statements of cash flows and the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Organization's financial position, changes in net assets, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

Respectfully submitted,

*Ellingson & Ellingson, Ltd.*

Ellingson & Ellingson, Ltd.  
Edina, Minnesota

April 29, 2019

**FOUNDATION FOR ESSENTIAL NEEDS  
A NON-PROFIT ORGANIZATION  
STATEMENTS OF FINANCIAL POSITION  
DECEMBER 31, 2018 AND 2017**

**ASSETS**

	<u>2018</u>	<u>2017</u>
<b>Current Assets</b>		
Cash - Checking	\$ 53,316	\$ 40,488
Donation Receivables	-	10,825
Cash - Investments	<u>199,061</u>	<u>190,586</u>
Total current assets	<u>252,377</u>	<u>241,899</u>
 <b>Total Assets</b>	 <u>\$ 252,377</u>	 <u>\$ 241,899</u>

**LIABILITIES AND NET ASSETS**

<b>Current Liabilities</b>		
Accounts Payable	\$ <u>1,447</u>	\$ <u>-</u>
Total current liabilities	<u>1,447</u>	<u>-</u>
 <b>Unrestricted Net Assets</b>	 <u>250,930</u>	 <u>241,899</u>
 <b>Total Liabilities and Net Assets</b>	 <u>\$ 252,377</u>	 <u>\$ 241,899</u>

See Accountant's Compilation Report

**FOUNDATION FOR ESSENTIAL NEEDS  
A NON-PROFIT ORGANIZATION  
STATEMENTS OF ACTIVITIES  
FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017**

	2018	2017
<b>Support and Other Income</b>		
Support		
Contributions	\$ 98,974	\$ 133,709
Interest Income	14	8
Investment Income (Loss), net of fees of \$3,152 and \$2,557	(21,525)	31,236
Total Support and Other Income	77,463	164,953
<b>Expenses</b>		
Program Services and Grants	51,971	117,453
Management and General	7,178	17,393
Fundraising	9,283	20,749
Total Expenses	68,432	155,595
Change in Unrestricted Net Assets	9,031	9,358
<b>Unrestricted Net Assets - Beginning of Year</b>	241,899	232,541
<b>Unrestricted Net Assets - End of Year</b>	\$ 250,930	\$ 241,899

See Accountant's Compilation Report

**FOUNDATION OF ESSENTIAL NEEDS  
A NON-PROFIT ORGANIZATION  
SCHEDULE OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED DECEMBER 31, 2018**

	<u>Program Services</u>	<u>Management and General</u>	<u>Fundraising</u>	<u>Total</u>
<b>Program - Direct Expense</b>				
Direct Grants	\$ 22,086	\$ -	\$ -	\$ 22,086
Meetings and Contractor Expenses	1,615			1,615
Direct Program Communications	3,111			3,111
Total Grants	<u>26,812</u>	<u>-</u>	<u>-</u>	<u>26,812</u>
<b>Staffing Expenses</b>				
Contract Services	5,959	1,703	851	8,513
Training and Development	159	46	23	228
Total Staffing	<u>6,118</u>	<u>1,749</u>	<u>874</u>	<u>8,741</u>
<b>Facility</b>				
Rent, Parking and Utilities	6,506	1,859	930	9,295
Insurance	1,010	289	144	1,443
Internet and phone	477	136	68	681
Office Supplies	172	49	25	246
Total Office	<u>8,165</u>	<u>2,333</u>	<u>1,167</u>	<u>11,665</u>
<b>Professional Fees</b>				
Accounting	1,890	540	270	2,700
Other	93	26	13	132
Total Professional Fees	<u>1,983</u>	<u>566</u>	<u>283</u>	<u>2,832</u>
<b>Marketing and Communications</b>				
External Marketing	7,382	2,109	1,055	10,546
Printing and Publications	691	197	99	987
Total Marketing and Communications	<u>8,073</u>	<u>2,306</u>	<u>1,154</u>	<u>11,533</u>
<b>Development</b>				
Total Development	<u>295</u>	<u>84</u>	<u>5,734</u>	<u>6,113</u>
<b>Other</b>				
Postage	231	66	33	330
Membership Dues	123	35	18	176
Miscellaneous	171	39	20	230
Total Other	<u>525</u>	<u>140</u>	<u>71</u>	<u>736</u>
Total Expenses	<u>\$ 51,971</u>	<u>\$ 7,178</u>	<u>\$ 9,283</u>	<u>\$ 68,432</u>

See Accountant's Compilation Report

**FOUNDATION FOR ESSENTIAL NEEDS  
A NON-PROFIT ORGANIZATION  
SCHEDULE OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED DECEMBER 31, 2017**

	Program Services	Management and General	Fundraising	Total
<b>Program - Direct Expense</b>				
Direct Grants	\$ 46,235	\$ -	\$ -	\$ 46,235
Total Grants	46,235	-	-	46,235
<b>Staffing Expenses</b>				
Salaries, Payroll taxes & Insurance	51,415	10,283	6,856	68,554
Benefits	3,057	611	408	4,076
Total Contact Services	54,472	10,894	7,264	72,630
<b>Facility</b>				
Rent	5,428	1,086	724	7,238
Internet and phone	536	107	72	715
Office Supplies	871	174	116	1,161
Total Facility	6,835	1,367	912	9,115
<b>Professional Fees</b>				
Accounting	1,988	397	265	2,650
Legal	4,493	898	599	5,990
Other	403	81	54	538
Total Professional Fees	6,884	1,376	918	9,178
<b>Marketing and Communications</b>				
Social Media Consultant	1,413	2,825	2,825	7,063
Printing and Publications	127	253	254	634
Website	3	6	5	14
Student Project	200	400	400	1,000
Other	8	16	15	39
Total Marketing and Communications	1,751	3,500	3,499	8,750
<b>Development</b>				
Development Consultant & other	-	-	815	815
Donor Events & meetings	-	-	7,170	7,170
Total Development	-	-	7,985	7,985
<b>Other</b>				
Insurance	567	114	76	757
Meetings & Events	71	14	10	95
Miscellaneous	638	128	85	849
Total Other	1,276	256	171	1,701
Total Expenses	\$ 117,453	\$ 17,393	\$ 20,749	\$ 155,595

See Accountant's Compilation Report